



# Exhibitor Service Manual

Southern Women's Show  
Music City Center  
Nashville, TN  
March 26-29, 2020

Southern Women's Show  
Music City Center  
Nashville, TN  
March 26-29, 2020

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We are pleased that Hicks Convention Services has been selected as your Official Service Contractor. Our goal is to assist in making your participation a success.

SHOW INFORMATION

**BOOTH EQUIPMENT:**

Each in-line booth will be set with 8' high panels of back drape and 3' high side divider drape.

All items provided are on a rental basis. Any damage to Hicks materials will be the responsibility of the exhibitor.

Each 10'x10' inline booth will consist of:

1 Vendor ID Sign

Show Color: White Drape

Flooring: Pink Aisle Carpet

\*Booth does NOT include carpet.

**INSTALLATION:**

Exhibitors may begin set-up:

**Tuesday, March 24, 2020 between 10AM – 6PM.**

**Wednesday, March 25, 2020 between 9AM – 7PM.**

All exhibits must be set by:

**Wednesday, March 25, 2020 by 7PM.**

**SHOW HOURS:**

**Thursday, March 26, 2020/ 10AM – 7PM.**

**Friday, March 27, 2020/ 10AM – 8PM.**

**Saturday, March 28, 2020/ 10AM – 7PM.**

**Sunday, March 29, 2020/ 11AM – 6PM.**

**DISMANTLE:**

Dismantle of exhibits may begin:

**Sunday, March 29, 2020 At 6PM-10PM.**

**Monday, March 30, 2020 between 8AM-11AM.**

All exhibit materials must be cleared from the facility by:

**Monday, March 30, 2020 By 11AM.**

**IMPORTANT:** Exhibitors may begin tear-down immediately after the show closes. Hicks Convention Services will **NOT** be responsible for any booth contents that become missing or damaged during the move out.

**FORCE FREIGHT TIME:**

Drivers must be checked in by:

**Monday, March 30, 2020 By 9AM.**

# SHOW INFORMATION

## SHIPPING INFORMATION:

**ALL SHIPMENTS ARE REQUIRED TO HAVE CERTIFIED WEIGHT TICKETS.**

**WAREHOUSE SHIPMENTS:** Hicks Convention Services will accept crated, boxed, or skidded materials beginning **February 26, 2020** to the warehouse address below. Any shipment received after **March 13, 2020** will be charged a 25% late surcharge. Shipments arriving after **March 20, 2020** will be refused.

### Warehouse shipping address:

(All information below must be provided on the shipping labels.)

**Show: Southern Women's Show (Nashville)**

Company Name \_\_\_\_\_

Booth # \_\_\_\_\_

**UPS Freight**

c/o Hicks Convention Services

45 Teledyne Pl.

La Vergne, TN. 37086

The warehouse will receive shipments Monday through Friday during the hours of 8:00 am – 4:00 pm.

### SHOW SITE SHIPMENTS:

Hicks Conventions Services will accept show site shipments on **March 23, 2020** at the address below. **DO NOT ship your materials to arrive prior to these date(s).** All shipments must be consigned c/o Hicks Convention Services to enable us to accept them for handling. The facility will not accept direct shipments consigned to them, as they have no means for receiving or storing freight. **If exhibit material is shipped to the facility, the facility may turn it over to Hicks Convention Services for distribution to your booth. This will result in charges from Hicks Convention Services and the facility.**

### Show site Shipping address:

(All information below must be provided on the shipping labels.)

**Show: Southern Women's Show (Nashville)**

Exhibiting Company Name \_\_\_\_\_

Booth # \_\_\_\_\_

C/O Hicks Convention Services

**Show Site Shipments:**

**Music City Center**

**201 5<sup>th</sup> Avenue S.**

**Nashville, TN 37203**

**Note:** Shipping to show site might cause a delay in getting your freight to your booth. It is based on the time the driver arrives and the number of deliveries ahead of them. It is advised that you send your shipments in advance to the warehouse to receive them in a timely matter at the show.

## ELECTRICAL:

Electrical service may be ordered through the facility.

## TELEPHONE:

Telephone service may be ordered through the facility.

## CUSTOMER SERVICE:

Please call Hicks Convention Services @ (800) 798-0262 or (901) 272-117

Email: [jennifer@hicksconventions.com](mailto:jennifer@hicksconventions.com)

You may also FAX us @ (901) 272-9491.



Southern Women's Show

Music City Center

Nashville, TN

March 26-29, 2020

Discount Price Deadline: March 13, 2020

RETURN VIA FAX: 901-272-9491

Or Email: [jennifer@hicksconventions.com](mailto:jennifer@hicksconventions.com)

## PAYMENT POLICY FORM

Payment Policy -100% including applicable tax is due at show site.

Full payment must be included with all advance orders to obtain discount prices. Purchase Orders are not considered advance payment. Payment may be made by company check or credit card authorization.

Any additional costs incurred for orders or services placed at show site are due and payable upon presentation of the invoice. All adjustments must be made at show site.

### **ABSOLUTELY NO CREDITS WILL BE ISSUED AFTER SHOW CLOSING.**

All accounts must be settled at the Hicks Convention Services Desk prior to show closing. Your show site representative must be made aware of this policy and have means of payment, unless credit card authorization is provided.

In the event that you have arranged for an agent to handle your display, your agent will be required to adhere to this policy as we will not bill a third party. If this policy is not adhered to, the exhibitor shall then be liable for payment.

INTERNATIONAL EXHIBITORS: We require 100% pre-payment of advance orders. Payment must be rendered by cash, company check payable in U.S. dollars drawn on a U.S. account, American Express, MasterCard or Visa Credit Cards.

Exhibitors will be assessed a \$25.00 service charge for any returned check(s).

**A finance charge of 1 1/2% per month (18% per annum) will be added to any outstanding invoices.**

► **PLEASE PRINT CLEARLY OR TYPE.** This form must be signed and accompany your order.

Company Name:

Street Address:

City:

State:

Zip:

Authorized Person  
(please print):

Title:

Signature:

Phone:

Fax:



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## CHARGE AUTHORIZATION FORM PLEASE PRINT CLEARLY OR TYPE. *Complete, sign and return this form with your orders.*

Company Name		Booth #
Billing Address		
City	State	Zip
Ordered By		Date
▶ Any charge back fee resulting from invalid charge disputes will incur a \$25.00 fee, per occurrence.		
Phone	Fax	

**PLEASE PRINT CLEARLY OR TYPE:** Check the appropriate box, list card number and expiration date.

☐ American Express      ☐ Master Card      ☐ VISA      V-Code \_\_\_\_\_

--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--

 \_\_\_\_\_  
EXPIRATION DATE

**SIGNATURE OF CARDHOLDER** (*as it appears on card*): \_\_\_\_\_

**PRINT NAME** (*as it appears on card*): \_\_\_\_\_

**PRINT NAME OF PERSON(s) AUTHORIZED TO SIGN AT SHOWSITE:** \_\_\_\_\_

**IMPORTANT:** Any show site balances or charges for outbound freight, labor or miscellaneous items not paid, will be charged to your credit card account where applicable.



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## RECAP OF SERVICES ORDERED

FURNITURE	\$ _____
CARPETING AND PADDING	\$ _____
CLEANING	\$ _____
SIGNS	\$ _____
FLORAL	\$ _____
LABOR ORDER FORM (ESTIMATED)	\$ _____
MATERIAL HANDELING (ESTIMATED)	\$ _____
OTHER	\$ _____
9.25% SALES TAX	\$ _____
 TOTAL ESTIMATED	 \$ _____

### PLEASE PRINT CLEARLY OR TYPE:

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

E-Mail \_\_\_\_\_ Contact \_\_\_\_\_



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### **Exhibitor Booth Package:**

Booth contains: 1-6' Table, 1 wastebasket w/liner, 2 folding chairs and 1- 10'x10' carpet

#### **Booth carpet colors:**

Blue, Red, Gray, Lime Green, Black, Pink, & Tuxedo

#### **Skirting colors for tables:**

Blue, Silver, Black, Red, White, Pink, & Purple

**Advance price: \$180.00**

**Show price: \$225.00**

**Advance price deadline: March 13, 2020**

Return Via Fax: 901-272-9491

[jennifer@hicksconventions.com](mailto:jennifer@hicksconventions.com)

## **CHARGE AUTHORIZATION FORM** PLEASE PRINT CLEARLY

Company Name	Booth #	
Billing Address		
City	State	Zip
Ordered By		Date
Phone	Fax	

► Any charge back fee resulting from invalid charge disputes will incur a \$25.00 fee, per occurrence.

PLEASE PRINT CLEARLY OR TYPE: Check the appropriate box, list card number and expiration date.

☐ American Express    ☐ VISA    ☐ Master Card    V-Code: \_\_\_\_\_

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\_\_\_\_\_  
EXPIRATION DATE

SIGNATURE OF CARDHOLDER (as it appears on card): \_\_\_\_\_

PRINT NAME (as it appears on card): \_\_\_\_\_

PRINT NAME OF PERSON(S) AUTHORIZED TO SIGN AT SHOWSITE: \_\_\_\_\_





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# FURNITURE ORDER FORM

**CANCELLATION POLICY:** Items cancelled after delivery to booth will be subject to a 50% charge of the original price.

**USE OF EQUIPMENT:** Standing on chairs, tables or other rental furniture is prohibited. This furniture is not engineered to support your standing weight. Hicks Convention Services cannot be responsible for injuries or falls caused by the improper use of rental furniture. All materials are on a rental basis and remain the property of Hicks Convention Services.

Qty.	30" Wide Draped Tables (white plastic top; skirted on 3 sides.) Circle your skirt color below.	Disc. Price	Stand. Price	Sub-total
	4' long 30" high	\$40.00	\$50.00	
	4' long 42" high	\$63.00	\$73.00	
	6' long 30" high	\$50.00	\$60.00	
	6' long 42" high	\$77.00	\$87.00	
	8' long 30" high	\$60.00	\$70.00	
	8' long 42" high	\$90.00	\$100.00	
	30"x30" Cocktail table w/linen	\$50.00	\$60.00	
	30"x42" Bistro table w/linen	\$60.00	\$70.00	
	Fourth side draping	\$20.00	\$30.00	
<b>Circle Skirt Color: ►</b>	<div>Red</div> <div>Blue</div>	<div>White</div> <div>Purple</div>	<div>Pink</div> <div>Black</div>	

Qty.	30" Wide Undraped Tables (topped in white plastic)	Disc. Price	Stand. Price	Sub-total
	4' long 30" high	\$29.00	\$39.00	
	4' long 42" high	\$39.00	\$49.00	
	6' long 30" high	\$39.00	\$49.00	
	6' long 42" high	\$49.00	\$59.00	
	8' long 30" high	\$49.00	\$59.00	
	8' long 42" high	\$59.00	\$69.00	

Qty.	Accessories	Disc. Price	Stand. Price	Sub-total
	Samsonite chair	\$15.00	\$17.00	
	Padded arm chair	\$32.00	\$42.00	
	Padded side chair	\$25.00	\$35.00	
	Counter stool	\$35.00	\$45.00	
	Director's chair - low height	\$30.00	\$40.00	
	Wastebasket	\$8.00	\$10.00	
	Easel	\$15.00	\$25.00	
	22" x 28" chrome sign holders	\$41.00	\$51.00	
	Pegboard 4' x 8' vertical/horizontal	\$85.00	\$95.00	
	Tack board 4' x 8' vertical/horizontal	\$85.00	\$95.00	
	Glass showcase	\$250.00	\$325.00	
	Clothing rack or Bag rack	\$40.00	\$50.00	
	4' undraped table riser -1 step	\$23.00	\$29.00	
	4' undraped table riser -2 step	\$33.00	\$41.00	
	6' undraped table riser -1 step	\$28.00	\$34.00	
	6' undraped table riser -2 step	\$36.00	\$45.00	
	8' undraped table riser -1 step	\$33.00	\$41.00	
	8' undraped table riser -2 step	\$47.00	\$59.00	
	Riser draping -priced per linear foot	\$3.00	\$4.00	

Qty.	Special Masking Drape	Disc. Price	Stand. Price	Sub-total
	8' Masking	\$8.00/lf	\$10.00/lf	
	3' Masking	\$5.00/lf	\$7.00/lf	
	Pole Package: 2- 8' Uprights and 3- Crossbars per 10' space	\$85.00	\$105.00	

**Total of items: Ordered: \$ \_\_\_\_\_ + 9.25% \_\_\_\_\_ =Amt. due \_\_\_\_\_**

Company Name \_\_\_\_\_ Booth# \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Authorized by (please print or type) \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Signature \_\_\_\_\_ Title \_\_\_\_\_

► **Circle Drape Color:**

Plum	Silver	White
Red	Burgundy	Teal
Blue	Rose	Black

- Table risers are topped in white plastic
- If colors are not selected, Hicks will do so at no risk





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**Or Email: [jennifer@hicksconventions.com](mailto:jennifer@hicksconventions.com)**

## CARPET & PADDING ORDER

Pre-Cut **CARPET** Standard Sizes (includes front tape\*)

		Discount Price	Standard Price
_____	10' x 10' .....	\$95.00	\$125.00
_____	10' x 20' .....	\$190.00	\$220.00
_____	10' x 30' .....	\$285.00	\$315.00
_____	10' x 40' .....	\$380.00	\$410.00

Custom carpet: \_\_\_\_\_ ft. x \_\_\_\_\_ ft. @ \$1.87 / sq. ft. \$2.35 sq. ft.

► **CIRCLE COLOR:** If not **Black Red Blue Grey Lime Green Pink Tuxedo**

Selected, Hicks will do so at no risk.

## CARPET PADDING

Comfort Carpet Padding per sq. ft. \$1.25

.....

Plastic covering, per sq. ft. .... \$2.00

**TOTAL OF ITEMS ORDERED** \_\_\_\_\_

**SALES TAX 9.25%** \_\_\_\_\_

**BALANCE DUE** \_\_\_\_\_

**To receive discount price, payment in full for all advance orders must accompany order. All orders placed at the show will be billed at standard prices. All invoices must be paid in full at the show.**

**PLEASE PRINT CLEARLY OR TYPE:**

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Authorized by \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_



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## Floral Order Form

Orders placed after **March 13, 2020** will be filled on availability and assessed a 25% service charge.

### Misc. Flowering Plants:

Color Preference \_\_\_\_\_ (if available)

If color preference is not selected or is not available, Hicks will select at no risk. All flowering plants are based upon availability.

Note: All charges for rental items include container, delivery to booth and removal at close of show.

	Rental Price	Quantity	Total Price
Misc. Flowering Plants: .....	\$40.00	_____	_____
Fern .....	\$40.00	_____	_____
Green Plants for Table Top.....	\$37.00	_____	_____
2' to 3' Foot Green Plants.....	\$52.00	_____	_____
4' Foot Green Plants.....	\$62.00	_____	_____
5'-6' Foot Green Plants.....	\$82.00	_____	_____
7' Foot Green Plant.....	\$122.00	_____	_____
Small Flower Arrangement.....	\$57.00	_____	_____
Large Flower Arrangement.....	\$82.00	_____	_____
Vines.....	\$37.00	_____	_____
Orchids.....	\$52.00	_____	_____
Custom Design Arrangements (call for quote) .....	\$_____	_____	_____
Size: _____ Height: _____ Color: _____			

Floral orders can be placed at the Hicks Service Desk during Exhibitor move-in hours. A minimum of 24 hours' notice must be allowed for SUBTOTAL: \_\_\_\_\_ delivery. Every effort will be made to fill floor orders.

Sub- Total: \_\_\_\_\_

**NOTE:** No credits or refunds on floral orders. Damaged or stolen plants are Exhibitor's responsibility, to be paid at retail value.

9.25% SALES TAX: \_\_\_\_\_

TOTAL DUE: \_\_\_\_\_

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Authorized by \_\_\_\_\_ Title \_\_\_\_\_



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## CLEANING ORDER FORM

Vacuuming, sweeping of booths or the emptying of wastebaskets is not included in your booth space rental. If you desire these services, you must order them. All rates are based on gross square footage of your booth **with a 100-square foot minimum per day. WHEN ORDERING DAILY CLEANING, YOU MUST ORDER FOR EVERY SHOW DAY.**

**BOOTH CLEANING** -All rental carpets are delivered clean to your space. However, during set up, the carpet can become soiled. We suggest you order cleaning services at least once before the show opens.

	Vacuuming Carpet Prior to show opening only _____ sq. ft. x \$ .25 NOT REQUIRED WHEN ORDERING DAILY	\$.25 per square foot
	Vacuuming Carpet Daily _____ sq. ft. x \$ .22 x _____ days	\$.22 per square foot
	Shampooing Carpet -Indicate Date(s):	\$.40 per square foot
	Anti-Static Spraying -Indicate Date(s):	\$.20 per square foot

**PORTER SERVICE** -This excess trash removal service is provided every 2 hours during the show up to a maximum of 8 hours straight time.

	One Day -Indicate Date:	\$77.00 per day
	Daily -Indicate Dates:	\$66.00 per day

<b>SPECIAL REQUESTS:</b>

TOTAL OF ITEMS ORDERED: \$ \_\_\_\_\_

9.25% SALES TAX: \$ \_\_\_\_\_

BALANCE DUE: \$ \_\_\_\_\_

### PLEASE PRINT CLEARLY OR TYPE:

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Authorized by \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_



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## SIGN ORDER FORM

When ordering signs, please provide the following information:

- Size
- Exact copy, as you wish it to appear
- Color(s) for copy and show card
- Indicate vertical or horizontal
- Easel back, if desired

	Quantity	Horizontal	Vertical	Color	Easel Back	TOTAL
7" x 44" - \$41.00						
11" x 14" - \$45.00						
14" x 22" - \$54.00						
22" x 28" - \$62.00						
28" x 44" - \$99.00						
40" x 60" - Quoted						

1. There will be an additional charge for reproduction of emblems, logos, trademarks, specialty signs, custom graphics, etc. Quotes will be provided upon request.
2. Quotes for banners, specialty signs, etc., will be furnished upon request.
3. Preserve your signs with laminate for \$ .03 per square inch.

4. Easel Back: add \$5.00 per sign Detachable Arrows: add \$5.00 per sign
5. Show site orders quoted upon request.
6. If required, there will be an additional charge for sign design labor or labor to prepare logos for reproduction.
7. **SIGNS ORDERED AFTER DISCOUNT DEADLINE WILL BILLED AT STANDARD PRICES WHICH ARE DOUBLE THE ABOVE RATES.**

**SIGN COPY AS FOLLOWS (or attach copy with order):**

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**TOTAL OF ITEMS ORDERED** \_\_\_\_\_

**SALES TAX 9.25%** \_\_\_\_\_

**BALANCE DUE** \_\_\_\_\_

► To receive discount price, payment in full for all advance orders must accompany order.

**PLEASE PRINT CLEARLY OR TYPE:**

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_  
 Address \_\_\_\_\_  
 City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_  
 Telephone \_\_\_\_\_ Fax \_\_\_\_\_  
 Authorized by \_\_\_\_\_ Title \_\_\_\_\_  
 Signature \_\_\_\_\_



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# LABOR ORDER FORM

- All labor is performed by trained & skilled personnel. To insure ample availability of labor, **PLEASE ORDER IN ADVANCE.**
- Starting time can be guaranteed only when labor is ordered for 8:00 AM. BH&L Decorators will attempt to provide labor at all other ordered times, however, in some cases it may be impossible to have labor at an exact given time.
- If service A or B (see below) is not specified, labor will not be assigned until the exhibitor reports to the labor desk.
- All labor is billed on a 1 man, 1-hour minimum. If exhibitor fails to pick up labor at time ordered, a one hour per worker no-show charge will be applied.
- As indicated on the *Notification of Intent to Use "Non-Official" Service Contractor* form, labor and services ordered for exhibitor by other contractors must be authorized prior to show setup in writing by the exhibiting company. A **Certificate of Insurance** must also be presented to Hicks prior to any other contractor beginning work on the show floor. Payment for labor and services is the responsibility of the exhibitor.
- LABOR RATES:**  
\$52.00/hour -Straight time: Weekdays 8:00 AM. -4:30pm  
\$104.00/hour -Overtime: All other hours on weekdays, Saturday, Sunday and Holidays All labor will be billed in one-hour increments.

SCHEDULE FOR LABOR	Number of Workers	Dates Required	Time	Approx. Hours
Installation:				
Dismantling:				

## ► Please Check Type of Service Required

- ☐ **Service A:** All work performed and supervised by Hicks personnel. Please send any necessary information, blue prints, etc.
- The charge for supervisory services is 30% of total labor bill with a \$52.00 minimum charge.

Installation: \_\_\_\_\_ Dismantle: \_\_\_\_\_

Please Indicate:

Y N Set-up plans attached

Y N Photo attached

Y N Self- contained unit

Set-up plans in crate # \_\_\_\_\_

Number of crates \_\_\_\_\_

- ☐ **Service B** All work performed by Hicks personnel under the direct supervision of exhibitor's representative. **Should the exhibitor's representative not be present during the entire time, Hicks assumes no liability.**

Please indicate:

Exhibitor's /Rep's. Name \_\_\_\_\_

Contact Phone Number \_\_\_\_\_

### **Other Services Available:** (Please indicate if needed)

- ☐ Forklift Labor Up To 3,000 lbs.:  
Number of hours \_\_\_\_\_ x \$122.00 ST  
Number of hours \_\_\_\_\_ x \$174.00 OT
- ☐ Shrink Wrapping (2332) \$10.00 + 1/2 hr. labor per standard pallet
- ☐ Banding: \$1.50 per lin. Ft. + 1 hr. (min) labor
- ☐ Rigging, Special Equipment, Vehicle Spotting, etc.:

### PLEASE PRINT CLEARLY OR TYPE:

Company Name \_\_\_\_\_ Booth # \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Telephone \_\_\_\_\_ Fax \_\_\_\_\_

Authorized by \_\_\_\_\_ Title \_\_\_\_\_

Signature \_\_\_\_\_



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## EXHIBIT SHIPPING INFORMATION & DRAYAGE RATE SCHEDULE

**Ship Prepaid Only -Collect Shipments will be Refused**

ANY ADVANCE SHIPMENTS RECEIVED AFTER **March 20, 2020** WILL BE REFUSED AND SHOULD BE REROUTED FOR DELIVERY TO THE SHOW SITE.

Loose and Uncrated Materials will be Received at Show Site Only

All Charges are Based on In-Bound Weights Only

### ADVANCE SHIPMENT

#### Rates Include:

- Unloading crated material
- Storing at Hicks warehouse for up to 30 days
- Reloading onto trucks and delivery to exhibit site
- Unloading materials and delivery to your booth
- Removing of empty shipping containers from your booth, storing and returning at close of show
- Reloading materials onto outbound transportation

#### Advantage:

- 30 Day window for receipt of materials
- Materials in your booth prior to your arrival
- Ability to trace freight in advance of exhibition
- Advance notification in the event of visible damage to materials.

### SHOW SITE SHIPMENT

#### Rates Include:

- Unloading materials when received and delivery to your booth
- Removal of empty shipping containers from your booth, storing and returning at close of show
- Reloading materials onto outbound transportation

#### Important Factors:

- Materials must be received only on designated date(s)
- Limited control of delivery time schedule
- Unloading will occur on a "first come, first serve" basis as offloading area(s) become available
- Tracing capabilities diminish
- Limited time for repair/replacement in the event of damage

#### Exhibitors should label and consign shipments as follows:

Your company name: \_\_\_\_\_

Your booth#: \_\_\_\_\_

**Show: Southern Women's Show**

**UPS Freight**

**c/o Hicks Convention Services**

**45 Teledyne Pl.**

**La Vergne, TN 37086**

**Warehouse: \$55.00 per CWT**

with a 200 lb. minimum (CWT=100 lbs.)

Charges for these services will be based on the inbound weight per shipment and will be rounded up to the nearest hundred weight.

#### Exhibitors should label and consign shipments as follows:

Your company name: \_\_\_\_\_

Your booth#: \_\_\_\_\_

**Show: Southern Women's Show**

**C/O: Hicks Convention Services**

**Music City Center**

**201 5th Avenue S.**

**Nashville, TN 37203**

**Show Site: \$55.00 per CWT**

with a 200 lb. minimum (CWT=100 lbs.)

Charges for these services will be based on the inbound weight per shipment and will be rounded up to the nearest hundred weight

\_\_\_\_ lbs. x \$55.00 per CWT = \$\_\_\_\_\_

\_\_\_\_ lbs. x \$55.00 per CWT = \$\_\_\_\_\_

**Due to insurance & liability reasons, the use of forklifts, dollies, hand trucks and moving equipment is strictly prohibited and will require the use of Hicks Labor. Please contact your Hicks Representative at 800-798-0262.**

**SCHEDULE OF RATES:** ALL WAREHOUSE SHIPMENTS RECEIVED AFTER **March 13, 2020** WILL BE SUBJECT TO A 25% LATE HANDLING CHARGE.

**SURCHARGES:** Fed-Ex, UPS, DHL, loose, uncrated, or improperly packaged materials, or those delivered by a carrier not providing supporting paperwork will be assessed a 25% special handling fee. A surcharge will be assessed for special trips, handling of shipments arriving at the warehouse after initial installation date, or for shipments arriving at Show Site after scheduled set-up times.

Hicks Convention Services will not be responsible for damage to uncrated and/or un-skidded exhibit material, nor will we be responsible for concealed damage to material.

**Rates for small packages under 75 lbs. will be \$55.00**



<b>SHIPPING INSTRUCTIONS AT CLOSE OF SHOW</b>			
Consign To:			
Street Address:			
City		State	Zip
Carrier:	Motor Freight	Air	Van Line
If Prepaid, Bill To:			
City, State and Zip:			

## ALL SHIPMENTS MUST ARRIVE PREPAID

- Shipments must be consigned to Hicks Convention Services, as the hotel and convention site do not have the facilities to receive such shipments and may refuse them.
- Hicks Convention Services will not be responsible for piece count or condition of shipments that are delivered without supporting bill of lading or delivery slip (i.e. FedEx, UPS).
- It is understood that Hicks Convention Services and its subcontractors do not automatically insure materials, that insurance, if any, shall be arranged by the Exhibitor and the amounts payable to Hicks for drayage services are based on the value of the material handling services and the scope of Hicks liability as herein set forth. The amounts payable to Hicks are unrelated to the value of the Exhibitors property being handled by Hicks Convention Services or its subcontractor. It is impractical and extremely difficult to fix the value of each shipment handled by Hicks Convention Services or its subcontractors. It is agreed therefore that if Hicks Convention Services or its subcontractors should be found liable for loss or damage to Exhibitors materials, the liability shall be limited to the specific article that was physically lost or damaged. Such liability shall be limited to a sum equal to 30 cents per pound per article, with a maximum liability of \$500 per item, or \$1,000 per shipment, whichever amount shall be less, as agreed upon damages and not as a penalty, and such agreed upon damages shall be the Exhibitors exclusive remedy. Exhibits left on exhibit floor without return instructions will be returned to our warehouse and held for disposition at an additional charge. Hicks Convention Services will not be responsible for condition, count or content until such time as exhibits or materials are picked up for removal after the close of the exhibition.
- Make certain all your material is properly insured against fire, theft and all hazards while in transit to and from your booth and for the duration of the exhibition.
- Exhibitor routings on outbound shipments will be honored when possible. However, we reserve the right to reroute as necessary. All outbound shipments must be tendered with a Bill of Lading. In the event the designated carrier fails to pick up by the specified time, such shipments will be rerouted by Hicks Convention Services. **Specified (freight force) time can be obtained at the Hicks Service Desk or by calling customer service.**
- All shipments requiring special handling for any reason, or due to length, width or height, will be handled on a time and material basis.
- Hicks Convention Services, as the Drayage Contractor, shall have control over all freight docks, doors, elevators and crate storage areas. Any shipment not handled by Hicks Convention Services, but for which Hicks Convention Services is required to handle the storage of the empty shipping containers, a charge will be assessed.
- To avoid confusion, remove all expired shipping labels before shipment.
- Collect shipments will not be accepted unless written authorization is furnished by the shipper to accept the shipment. There will be a 25% surcharge (\$15.00 minimum) based on the amount advanced by Hicks Convention Services.

**HICK CONVENTION SERVICES WILL ROUTE ALL SHIPMENTS UNLESS SPECIAL ADVANCE ARRANGEMENTS ARE MADE . . .**

## INSURANCE

Hicks Convention Services will not be responsible for the count or content of material after it has been placed in the exhibit area, before or during installation time, or at the conclusion of the event, or prior to taking physical count and possession in preparation to moving such materials.

You agree to hold harmless Hicks Convention Services for responsibility for concealed and/or apparent damage to uncrated and/or un-skidded exhibit material.

Company Name	Address
Attention of	City/State
Signature	Title

To assure the orderly processing of your material-handling service requirements it is essential that this form be READ, COMPLETED and SIGNED by an officer of your organization, and RETURNED PROMPTLY TO:

**Hicks Convention Services  
935 Rayner St. Memphis, TN 38114**

# EXHIBITOR MATERIALS

From (Shipper): \_\_\_\_\_

To: \_\_\_\_\_

(Exhibitor Name)

**Show: Southern Women's Show**

**UPS Freight**

**c/o Hicks Convention Services**

**45 Teledyne Pl.**

**La Vergne, TN 37086**

**ADVANCE FREIGHT MUST BE DELIVERED BY:**

**March 20, 2020**

**Booth #: \_\_\_\_\_**

**No. \_\_\_\_\_ of \_\_\_\_\_ pieces**

**L**

# EXHIBITOR MATERIALS

From (Shipper): \_\_\_\_\_

To: \_\_\_\_\_

(Exhibitor Name)

**Show: Southern Women's Show**

**UPS Freight**

**c/o Hicks Convention Services**

**45 Teledyne Pl.**

**La Vergne, TN 37086**

**ADVANCE FREIGHT MUST BE DELIVERED BY:**

**March 20, 2020**

**Booth #: \_\_\_\_\_**

**No. \_\_\_\_\_ of \_\_\_\_\_ pieces**

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# EXHIBITOR MATERIALS

From (Shipper): \_\_\_\_\_

To: \_\_\_\_\_

(Exhibitor Name)

## Show: Southern Women's Show

C/O Hicks Convention Services

Music City Center

201 5<sup>th</sup> Avenue S.

Nashville, TN 37203

WE WILL START ACCEPTING SHOW SITE FREIGHT ON:

March 23, 2020

Booth #: \_\_\_\_\_

No. \_\_\_\_\_ of \_\_\_\_\_ pieces

# EXHIBITOR MATERIALS

From (Shipper): \_\_\_\_\_

To: \_\_\_\_\_

(Exhibitor Name)

## Show: Southern Women's Show

C/O Hicks Convention Services

Music City Center

201 5<sup>th</sup> Avenue S.

Nashville, TN 37203

WE WILL START ACCEPTING SHOW SITE FREIGHT ON:

March 23, 2020

Booth #: \_\_\_\_\_

No. \_\_\_\_\_ of \_\_\_\_\_ pieces

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