

SOUTHERN WOMEN'S SHOW™

SHOPPING / FOOD / FASHION
HEALTH / BEAUTY / FUN

March 16 – 18, 2018

Richmond Raceway Complex
Richmond, Virginia

EXHIBITOR SERVICES MANUAL



2505 Glen Center Street Richmond, VA 23223 / 5770 Thurston Ave., Suite 106 Virginia Beach, VA 23455
(804) 788-4400 - Phone (804) 788-0186 - Fax www.Xhibitsinc.com



SHOW INFORMATION



RICHMOND RACEWAY COMPLEX
RICHMOND, VA
MARCH 16-18, 2018

BOOTH PROVISIONS

The following will be provided per each (8'x10' or 9'x10') booth:

- 8' high backdrops
- 3' high siderails
- (1) 7" x 44" booth identification sign

Show Colors: Pipe & Drape Booths: Plum & White
Aisle Carpet: Royal Blue

EXHIBIT HALL SCHEDULE

Exhibitor Move-In:	Wednesday, March 14, 2018	3:00 pm - 7:00 pm
	Thursday, March 15, 2018	9:00 am - 7:00 pm

**Please note: ALL exhibits must be "Show Ready" by 7:00 pm on Thursday 3/15/18*

Show Hours:	Friday, March 16, 2018	10:00 am - 8:00 pm
	Saturday, March 17, 2018	10:00 am - 7:00 pm
	Sunday, March 18, 2018	11:00 am - 5:00 pm

Exhibitor Move-Out:	Sunday, March 18, 2018	5:00 pm - 10:00 pm
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**Please note: ALL exhibits must be removed by 10:00 pm & ALL Carriers must check in by 9:00 pm on Sunday 3/18/18*

SHIPPING INFORMATION

ADVANCE SHIPMENTS

Your Company Name Booth # _____
Southern Women's Show
c/o Exhibits, Inc.
2505 Glen Center Street
Richmond, VA 23223

DIRECT SHIPMENTS

Your Company Name Booth # _____
Southern Women's Show
Richmond Raceway Complex
c/o Exhibits, Inc.
600 East Laburnum Avenue
Richmond, VA 23222

Advance Shipments will be received at the Exhibits, Inc. warehouse up to 30 days prior to the event. All shipments must be crated, boxed or skidded. All advance shipments must be received at the warehouse between **Monday, February 12, 2018 - Tuesday, March 13, 2018**. Shipments are received Monday - Friday during the hours of 8:30am - 4:30pm. **You MUST complete & return the drayage & material handling form to Exhibits, Inc. prior to your freight's arrival!** Failure to do so, will result in additional drayage fees.

Direct Shipments will only be received on exhibitor set-up days/times listed above. Shipments that arrive prior to or after the above dates/times may be refused. Please make shipping arrangements accordingly.

RENTAL ADVANCE PRICES & SALES TAX

Rental - Advance Prices : In order to receive the advance discount prices for Exhibits, Inc. services, all applicable forms must be submitted/received by **Friday, March 9, 2018**.

Virginia Sales Tax : A 5.3% Virginia State Sales Tax will be applied to all rentals & materials ordered. If your company or organization is Tax Exempt, all orders must be accompanied by a copy of your Tax Exempt Certificate. If this is not received, Sales Tax must be applied.

Questions & Adjustments : All on-site questions and concerns regarding orders must be addressed at the Exhibits, Inc. service desk during exhibitor set-up times. Every effort will be made to resolve the issue. Credits or adjustments WILL NOT be made after the close of the show. Please note that some rental items & labor requests are subject to cancellation fees.

We look forward to being of service to you and assure you of our full cooperation in all matters pertaining to this event. If you have any questions regarding the enclosed information or need assistance in planning, please contact us at:

Exhibits, Inc. - 800.418.2286 (Phone) / 804.788.0186 (Fax)



Exhibits, Inc.

2505 Glen Center Street
 Richmond, Virginia 23223
 Phone (804) 788-4400
 Fax (804) 788-0186



RENTAL ORDER FORM

ALL ORDERS MUST BE PAID FOR IN ADVANCE
 PLEASE COMPLETE THE ENCLOSED PAYMENT POLICY
 FORM AND RETURN WITH YOUR ORDER

ADVANCE PRICE ORDER DEADLINE:
Friday, March 9, 2018

CANCELLATION POLICY:
 Items cancelled after move-in begins
 will be charged 50% of original price.

Rental of booth furnishings listed below are for use during the show and include delivery and removal from the booth.

CARPET			
Qty.	Advance Price	Show Price	Amount
_____	10'x 10' Carpet	\$142.00	\$169.00
_____	10'x 20' Carpet	\$273.00	\$336.00
_____	10'x 30' Carpet	\$412.00	\$504.00
_____	_____ft. x _____ft. Carpet	2.84/sq.ft.	4.15/sq.ft.
_____	_____ft. x _____ft. Carpet Padding	.75/sq.ft.	.95/sq.ft.

Carpet Colors

Red Blue Hunter Green Gold Grey
 Burgundy Teal Plum Black

TABLE WITH DRAPE			
Qty.	Advance Price	Show Price	Amount
_____	4'x 2' Standard 30" High	\$80.00	\$99.00
_____	6'x 2' Standard 30" High	\$91.00	\$111.00
_____	8'x 2' Standard 30" High	\$102.00	\$127.00
_____	4'x 2' Raised 42" High	\$102.00	\$128.00
_____	6'x 2' Raised 42" High	\$114.00	\$143.00
_____	8'x 2' Raised 42" High	\$126.00	\$154.00

Draped tables include vinyl top and pleated skirt on three sides.

Drape Colors

Red White Blue Hunter Green Plum Expo Green
 Gold Black Grey Burgundy Teal Beige

SEATING			
_____	Upholstered Arm Chair	\$57.00	\$71.00
_____	Upholstered Side Chair	\$53.00	\$64.00
_____	Molded Plastic Side Chair	\$47.00	\$55.00
_____	Molded Plastic Folding Chair	\$33.00	\$38.00
_____	High Back Stool	\$53.00	\$57.00
_____	High Stool	\$28.00	\$38.00

FOURTH SIDE TABLE DRAPE			
_____	30" High Table	\$20.00	\$39.00
_____	42" High Table	\$26.00	\$46.00

ACCESSORIES			
_____	Waste Basket with Liner	\$22.00	\$28.00
_____	Floor Easel	\$33.00	\$38.00
_____	Chrome Stanchions	\$47.00	\$57.00
_____	8 Ft. Red Velour Ropes	\$37.00	\$47.00
_____	Corner Table-24"x24"x15"high	\$47.00	\$57.00
_____	Cocktail Table-Round x 15" high	\$51.00	\$64.00
_____	22"x 28" Chrome Sign Holder	\$64.00	\$83.00

ROUND TABLES & LINENS			
_____	4' Round Table	\$57.00	\$70.00
_____	5' Round Table	\$69.00	\$84.00
_____	24" Round Pedestal Table	\$43.00	\$51.00
_____	90" Round White Table Linen	\$36.00	\$57.00

Round Tables do not come with a linen unless a linen is ordered.

PEGBOARD/DISPLAY PANELS			
_____	4'x 8' Pegboard (Vert. or Horiz.)	\$114.00	\$144.00
_____	4'x 8' Grey Cloth Display Panel	\$148.00	\$183.00

TABLE TOP RISERS & DRAPING			
_____	4'x 1'x 12" Table Top Riser	\$22.00	\$30.00
_____	4'x 1'x 12" Riser / Draped	\$47.00	\$57.00
_____	6'x 1'x 12" Table Top Riser	\$36.00	\$43.00
_____	6'x 1'x 12" Riser / Draped	\$57.00	\$70.00

Drape Colors

Red White Blue Hunter Green
 Gold Black Grey Burgundy

BOOTH PACKAGE (ADVANCE ORDERS ONLY!)			
The following booth package option is available up until the advance order deadline listed above ONLY!			
Qty	Booth Package to include:	Early Bird Price: \$ 175.00 <i>(if ordered by 2/23/18)</i>	Standard Price: \$ 200.00 <i>(if ordered b/w 2/23/18 - 3/9/18)</i>
_____	(1) 10' x 10' booth carpet	→ Indicate Color Choice (see carpet color options above): _____	Amount \$ _____
_____	(1) 6' x 2' x 29" high draped table	→ Indicate Color Choice (see table drape color options above): _____	
_____	(2) molded plastic folding chairs		
_____	(1) wastebasket with liner		

***Show colors will be used if no color is indicated where required (i.e. carpet, table draping)**

PLEASE RETURN ONE COPY TO EXHIBITS, INC. AND RETAIN A COPY FOR YOUR FILES.

FULL PAYMENT MUST ACCOMPANY ALL ORDERS US FUNDS ONLY!

Please print or type below:

Your Company _____

Address _____

City _____ State _____ Zip _____

Authorized By (print name) _____

Signature _____

Event SOUTHERN WOMEN'S SHOW
 RICHMOND RACEWAY COMPLEX, RICHMOND, VA
 MARCH 16-18. 2018

TOTAL YOUR ORDER HERE	
Sub-Total	\$ _____
5.3% Sales Tax (Required)	\$ _____
TOTAL DUE	\$ _____

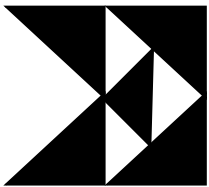
Booth No. _____

Telephone No. _____

Fax _____

Title _____

E-mail _____



Exhibits, Inc.

2505 Glen Center Street
Richmond, Virginia 23223

Phone (804) 788-4400

Fax (804) 788-0186

XhibitsInc.com Email: customer_service@xhibitsinc.com

PAYMENT POLICY FORM

PLEASE COMPLETE AND RETURN TO EXHIBITS, INC.



PLEASE FAMILIARIZE YOURSELF WITH THIS POLICY BEFORE ORDERING ANY SERVICES!
★★ NO SERVICES WILL BE RENDERED WITHOUT FULL PAYMENT IN ADVANCE ★★

NAME OF EVENT:	SOUTHERN WOMEN'S SHOW
EVENT LOCATION:	RICHMOND RACEWAY COMPLEX, RICHMOND, VA
EVENT DATE:	MARCH 16-18, 2018
YOUR BOOTH # _____	

THE FOLLOWING TERMS APPLY TO ANY AND ALL SERVICES RENDERED BY EXHIBITS, INC. FOR THE EVENT LISTED ABOVE.

• TERMS •

DISCOUNT PRICES only apply to advance orders with payment IN FULL, including 5.3% VA sales tax, that are received by Deadline Date, after which Standard Rates will be charged. ALL CHARGES FOR SERVICE AND/OR EQUIPMENT MUST BE PAID IN ADVANCE. On site orders must be paid by either CASH, CHECK, or for your convenience, VISA, MASTERCARD or AMERICAN EXPRESS. All prices subject to 5.3% VA sales tax.

We have read, understand and agree to all terms as described above and have advised our show site representative accordingly.

EXHIBITOR SIGNATURE: _____ PRINT NAME: _____ DATE: _____




PLEASE NOTE: ELECTRICAL AND/OR TELECOMMUNICATION ORDERS SHOULD BE MAILED AND PAID TO THE FACILITY ON THE ORDER FORM FOR THAT SERVICE.

PAYMENT BY CHECK, PLEASE COMPLETE THE FOLLOWING:

YOUR CHECK NUMBER: _____ DATED: _____ CHECK TOTAL: \$ _____

PAYMENT BY CREDIT CARD, PLEASE COMPLETE THE FOLLOWING:

CHARGE (CHECK ONE) Visa American Express Master Card

ACCOUNT NUMBER:

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CVC 3 (or) 4 DIGIT CODE

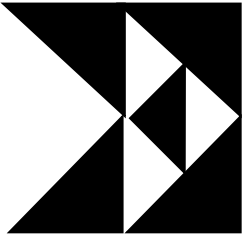
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EXPIRATION DATE _____ / _____
MONTH YEAR

SIGNATURE: _____

PLEASE PRINT CLEARLY: Cardholders Name: _____
Cardholders Billing Address: _____

Your Company: _____ Phone: _____ Fax: _____
Address: _____
Street City State Zip



XhibitsInc.com

Exhibits, Inc.

2505 Glen Center Street
Richmond, Virginia 23223
Phone (804) 788-4400
Fax (804) 788-0186

BOOTH CLEANING ORDER FORM

ALL ORDERS MUST BE PAID FOR IN ADVANCE
PLEASE COMPLETE THE ENCLOSED PAYMENT POLICY
FORM AND RETURN WITH YOUR ORDER



Booth cleaning service will consist of vacuuming/sweeping of booths and the emptying of wastebaskets before the initial opening of the event and/or daily there after.

- DAILY - Before initial opening of event and daily there after**
- ONCE - Before initial opening of event ONLY**

Please compute cost below:

ADVANCE PRICE \$.55 PER SQUARE FOOT

SHOW PRICE \$.75 PER SQUARE FOOT

NOTE: MINIMUM 100 SQUARE FEET PER DAY

_____ SQ.FT. x \$ _____ PER SQ.FT. DAILY = _____ /COST PER DAY x _____ # OF DAYS = \$ _____

TOTAL AMOUNT DUE

Please return one copy to Exhibits, Inc. and retain a copy for your files

Please print or type below:

Your Company _____
 Address _____ Telephone # _____
 City _____ State _____ Zip _____ Fax # _____
 Authorized By (Print Name) _____ Title _____
 Signature _____ Email _____
 Event: SOUTHERN WOMEN'S SHOW Booth Number _____
RICHMOND RACEWAY COMPLEX, RICHMOND, VA
MARCH 16-18, 2018

To order custom signs/graphics, please email this completed form, your Payment Policy Form and a copy of your electronic artwork file to: angie_stubblefield@xhibitsinc.com
Orders must be received by due date listed below. Please note: All orders are subject to a 100% cancellation charge. Please retain a copy for your files.

Deadline Date for Advance Pricing: FRIDAY 2/16/18

No orders accepted after: FRIDAY 3/2/18

STANDARD SIZE SIGNS

Choose Your Size:

Please note: all standard signs are printed on 3/16" thick foamcore. Please call for price quote if another print material is required/preferred.

QTY	DESCRIPTION	ADV. PRICE	SHOW PRICE	TOTAL
	16" x 48" HORIZONTAL (48pt Cardstock Booth ID sign w/ Color Company Logo)	\$50.00/ea.	\$67.50/ea.	
	22" X 28" VERTICAL	\$65.00/ea.	\$84.50/ea.	
	22" X 28" HORIZONTAL	\$65.00/ea.	\$84.50/ea.	
	24" X 36" VERTICAL	\$85.00/ea.	\$110.50/ea.	
	24" X 36" HORIZONTAL	\$85.00/ea.	\$110.50/ea.	

VINYL BANNERS & BANNERSTANDS with Digital Printing

QTY	DESCRIPTION	ADV. PRICE	SHOW PRICE	TOTAL
SQFT	VINYL BANNER (HORIZONTAL W/ GROMMETS) ____ FT. X ____ FT.	\$7.00/SQFT	\$9.00/SQFT	
	BANNERSTAND (33.5" x 84" viewable area)	\$300.00/EA.	ADV. ORDER ONLY	

SIGN ACCESSORIES & GRAPHIC DESIGN

QTY	DESCRIPTION	ADV. PRICE	SHOW PRICE	TOTAL
	CARDBOARD EASEL BACK	\$12.00/ea.	\$16.00/ea.	
	FOAMCORE ARROW (to fit 22" x 28" & 24" x 36")	\$8.00/ea.	\$10.00/ea.	
	VELCRO (for arrow)	\$5.00/ea.	\$6.50/ea.	
	GRAPHIC DESIGN FEE (1HR MIN.)	\$80.00/HR	\$104.00/HR	

SUBMITTING ORDERS & ARTWORK:

(PLEASE READ ALL INSTRUCTIONS LISTED BELOW PRIOR TO SUBMITTING YOUR ORDER)

All graphic files should be emailed in a high resolution pdf file type at 200 dpi at final size

Email all orders & graphic files to: angie_stubblefield@xhibitsinc.com

Please note: additional charges may be incurred if artwork requires file conversion, color adjustments, retouching, etc.

Files may also be uploaded to the FTP site if preferred or required due to a large file size. Please contact an Exhibits, Inc. Customer Service representative for FTP site instructions.

Please print or type below:

Your Company Name: _____

Address: _____

City: _____ State: _____ Zip: _____

Authorized By (Print name): _____

Signature: _____

Event: SOUTHERN WOMEN'S SHOW

RICHMOND RACEWAY COMPLEX, RICHMOND, VA
MARCH 16-18, 2018

Telephone #: _____

Fax #: _____

Title: _____

E-mail: _____

Booth #: _____



EXHIBITS, INC.
 2505 Glen Center Street
 Richmond, Virginia 23223
 Phone (804) 788-4400
 Fax (804) 788-0186



**DRAYAGE SERVICE
 AND
 MATERIAL HANDLING
 ORDER FORM**

If you will be shipping freight, this form must be completed and mailed or faxed to the address above.

SHIPMENTS MUST BE PREPAID - COLLECT SHIPMENTS WILL NOT BE ACCEPTED

SERVICE A - ADVANCE SHIPMENT TO WAREHOUSE:

Shipments of common freight and crated materials received at the warehouse, including storage of up to 30 days prior to the show. Delivery to your booth, removal and return of empty crates/cartons. This also includes removal of material from the booth and loading on outbound carrier at the facility loading dock.
ALL WEIGHTS WILL BE ROUNDED TO THE NEXT HIGHER HUNDRED WEIGHT (CWT) - 2 CWT MINIMUM PER SHIPMENT

RATES: 55.00 PER CWT per shipment. 2 CWT MINIMUM OR \$110.00 per shipment.

ADVANCE SHIPPING ADDRESS Receiving Hours: Monday - Friday, 8:30am - 4:00pm	YOUR COMPANY NAME BOOTH# _____ SOUTHERN WOMEN'S SHOW c/o EXHIBITS, INC. 2505 Glen Center Street Richmond, VA 23223
Advance shipments will be received between: Monday, February 12, 2018-Tuesday, March 13, 2018	

SERVICE B - DIRECT SHIPMENT TO SHOW SITE:

Shipments will be received at show site during installation period ONLY! Includes unloading freight and delivery to your booth, removal and return of empty crates/cartons. This also includes removal of material from the booth and loading on outbound carrier at the facility loading dock.
ALL WEIGHTS WILL BE ROUNDED TO THE NEXT HIGHER HUNDRED WEIGHT (CWT) - 2 CWT MINIMUM PER SHIPMENT

RATES: \$52.00 PER CWT per shipment. 2 CWT MINIMUM OR \$104.00 per shipment.

DIRECT SHIPPING ADDRESS Direct shipments will be received on: Wednesday, March 14, 2018 - 3:00pm-7:00pm and Thursday, March 15, 2018 - 9:00am-7:00pm	YOUR COMPANY NAME BOOTH# _____ SOUTHERN WOMEN'S SHOW c/o EXHIBITS, INC. Richmond Raceway Complex 600 East Laburnum Avenue Richmond, VA 23222
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NOTE: Billed weight is based on incoming weight only. The weight is taken from the INBOUND "bill of lading" and/or the "certified weight ticket". Shipments arriving without a specified weight on the "bill of lading" will be assigned an approximate weight by Exhibits, Inc. This weight estimate will prevail. There will be a handling charge of 25% for uncrated displays, models, machinery, etc....

SPECIAL SERVICES: (CIRCLE NUMBER TO ORDER THAT SERVICE)

- Forklift Service: 5000 lb. Forklift Larger forklifts quoted upon request.
Rate \$105.00 per hour S.T. AND/OR \$157.50 per hour O.T. - - 1 hour minimum charge per each Forklift pick-up
- Return to warehouse for storage, shipment by designated carrier, customer pickup, or UPS outbound
Rate \$35.00 per CWT - Minimum charge \$105.00 → Please list carrier that will be picking up: _____
- When crate and carton storage only are needed
Rates \$17.00 per small crate, \$36.00 per large crate, \$8.00 per carton - - \$30.00 minimum
- Truck and driver rates for special pickup and deliver/late warehouse deliveries
Parcel Van \$65.00 per hour S.T., \$80.00 per hour O.T. plus .90 per mile.
22' straight truck with lift gate \$85.00 per hour S.T., \$102.00 per hour O.T. plus \$1.35 per mile.
Tractor & Trailer \$110.00 per hour S.T., \$120.00 per hour O.T. plus \$1.75 per mile.
- Banding is charged as labor (1 hour minimum) See Labor Order Form for rates.
- Shrinkwrap is \$50.00 per pallet.

(*PLEASE NOTE: Standard Time rates apply - M-F(8:30a.m-4:30p.m.); Overtime rates apply - M-F(before 8:30a.m. or after 4:30p.m. and Holidays)

Your Company _____ Telephone No. _____
 Street Address _____ Fax No. _____
 City _____ State _____ Zip _____ Email _____
 Authorized By (Print name) _____ Signature _____
 Weight _____ No. of pieces _____ Estimated Arrival _____
 _____ (# of CWT's) x \$ _____ (Rate) TOTAL AMOUNT DUE FOR DRAYAGE: \$ _____
 TOTAL AMOUNT SPECIAL SERVICES: \$ _____
 GRAND TOTAL DUE THIS ORDER: \$ _____

ALL ORDERS MUST BE PAID FOR IN ADVANCE PLEASE COMPLETE THE PAYMENT POLICY FORM AND RETURN WITH YOUR ORDER

Name of Event SOUTHERN WOMEN'S SHOW Booth No. _____
 RICHMOND RACEWAY COMPLEX, RICHMOND, VA
 MARCH 16-18, 2018

LIMITATIONS OF EXHIBITS, INC. LIABILITY & RESPONSIBILITY

- A. Exhibits, Inc. shall not be responsible for damage to uncrated materials, materials improperly packed, or concealed damage.
- B. Exhibits, Inc. shall not be responsible for loss, theft, or disappearance of materials after delivery to exhibitors booth.
- C. Exhibits, Inc. shall not be responsible for loss, theft, or disappearance before materials are picked up from the exhibitors booth for reloading after the show. Bills of lading covering outgoing shipments which are furnished to Exhibits, Inc. by exhibitors, will be checked at time of actual pickup from booth and corrections made where discrepancies occur.
- D. Exhibits, Inc. shall not be responsible for any loss, damage, or delay due to fire, Acts of God, strikes, lockouts or work stoppages of any kind, or to any causes beyond its control.
- E. Exhibits, Inc. liability shall be limited to the physical loss or damage to the specific article which is lost or damaged, and in any event Exhibits, Inc. maximum liability shall be limited to \$0.30 per pound per article, with a maximum liability of \$50.00 per item and \$1,000.00 per shipment.
- F. Exhibits, Inc. shall not be liable to any extent whatsoever for any actual, potential, or assumed loss of profit or revenues, or for any collateral cost, which may result from any loss or damage to an exhibitors material which may make it impossible or impractical to exhibit same.
- G. **COLLECT SHIPMENTS WILL NOT BE ACCEPTED.**
All outbound shipping charges are guaranteed by the Exhibitor.
- H. **All shipping charges are the responsibility of the exhibitor.**
- I. **NOTE:** Shipments left in booth for which no disposition is provided, or if requested carrier fails to pick up shipment by move out time or refuses to accept shipment, Exhibits, Inc. reserves the right to re-route such shipments or return materials to our warehouse. Exhibitor will be charged accordingly for this service. Exhibits, Inc. will not be responsible for any additional charges caused by this re-routing. There are no facilities at the Convention Center to facilitate the storage of exhibitor materials.
- J. Labor and service ordered on behalf of exhibitors by display builders or other parties should be so authorized in a letter from exhibitors. Payment for all labor and service will be the responsibility of the exhibitor.

SHIPPING INSTRUCTIONS AND DRAYAGE INFORMATION

SERVICE A - ADVANCE SHIPMENT TO WAREHOUSE

Common carrier shipment consigned to warehouse should arrive no later than two (2) working days prior to show set up day. Late shipments will be charged an additional delivery fee. Thirty (30) days free storage is allowed prior to show set up. The exhibit materials are delivered to your booth prior to installation time or during installation time depending upon show schedule. Empty crates and cartons are removed and stored for the duration of the event and returned at the show closing. Exhibit materials are then picked up at your booth and shipped directly from the show loading dock.

NOTE: Plan A does not apply to uncontainerized exhibit materials such as, but not limited to, displays, models, machinery, etc...

***ALL SHIPMENTS MUST BE PREPAID!!! COLLECT SHIPMENTS WILL NOT BE ACCEPTED!!
UNSKIDDED OR UNCRATED MATERIALS WILL NOT BE ACCEPTED AT THE WAREHOUSE!***

***THE CONVENTION CENTER, IN MOST INSTANCES, HAS NO FACILITIES
FOR RECEIVING OR STORING MATERIALS.***

Materials to arrive prior to set-up days must be shipped to Exhibits, Inc. (Service A). Failure to do so may result in the return of goods to the shipper or the payment of re-consignment charges.

SERVICE B - EXHIBIT SITE MATERIAL HANDLING

Shipments to exhibit site will only be accepted during the designated show set-up hours. Materials are received and placed in booth, not positioned in any certain order. (*Please see Labor Form*). Empty crates and cartons are removed, placed in storage and returned at the close of the event. Materials are picked up and shipped directly from the loading dock, VIA our common carrier. Other arrangements may be made to ship VIA any other freight carrier.

WHEN USING SERVICE A and/or SERVICE B:

Any shipment returned to Exhibits, Inc. warehouse at the close of the show for re-shipping, storage or for designated carrier pick-up will be at an additional charge. See Drayage Service and Material Handling Order Form for return to warehouse rates.

***CORRECT WEIGHTS SHOULD BE PROVIDED OTHERWISE RECEIVERS ESTIMATED
WEIGHTS MUST PREVAIL.***

Certified weights may be requested on shipments containing pieces, weighing over 1000 lbs., received at warehouse or show site, and on shipments of machinery or uncrated materials received at show site. Weights of crated and uncrated materials or machinery should be listed separately on freight bills, otherwise the uncrated materials rate will apply to entire shipment.

ALL SHIPMENTS SHOULD BE INSURED BY THE EXHIBITOR,

from the time it leaves his firm until its return from the show. Shipments received without receipts or freight bill, such as UPS, will be delivered to the booth without guarantee of piece count or condition. No liability will be assumed for such shipments.

AT THE CLOSE OF THE EVENT EACH EXHIBITOR WILL BE EXPECTED TO LABEL THEIR OWN FREIGHT.

Completed bill of lading must be made for each shipment, signed, and returned to the Exhibits, Inc. service desk. Shipments being handled by UPS, Federal Express, and air freight companies, inbound and outbound, must have shipping arrangements made in advance. Exhibits, Inc. can not make these arrangements.

The consignment or delivery of a shipment to EXHIBITS, INC. by an exhibitor, or by any shipper to, or on behalf of the exhibitor, shall be construed as an acceptance by such exhibitor (and/or shipper) of the terms and conditions set forth in this bulletin.

AIR FREIGHT SHIPMENT arrangements should be made for the shipments to be picked up at the event site. If Exhibits, Inc. is requested to return freight to our facility for pick-up by an air freight carrier, that carrier must have proper documents to prove that carrier is acting as an agent for designated company and is authorized to pick-up the shipment. If in the event the designated air freight carrier walks off for any reason and leaves any freight, Exhibits, Inc. reserves the right to reassign shipments to another air freight company.

EXHIBITS, INC. RESERVES THE RIGHT TO ROUTE ALL L.T.L. COMMON CARRIER SHIPMENTS FROM SHOW SITE. If special carriers are desired the material will be returned to our warehouse for shipment, extra charges will be made for this service (Please see Rate Sheet).

EQUIPMENT OF THE SIZE OR NATURE MAKING IT IMPOSSIBLE TO EFFECT DELIVERY TO BOOTH location will be moved as far as practical thereafter becoming the exhibitors responsibility.

AFTER MATERIALS ARE PLACED AT THE EXHIBIT SPACE, EXHIBITS, INC. WILL NOT BE RESPONSIBLE for the condition, count or contents until such time as the actual pick-up of the materials at the exhibit space after the close of the event. This applies even though the exhibitor is not present when the goods are delivered or picked up. All orders received by Exhibits, Inc. prior to the removal of materials are subject to final count and correction made at the time of actual removal.

THE HANDLING OF LOOSE EXHIBIT MATERIAL, INADEQUATELY PACKED, OR UNSKIDDED MATERIALS will be done at the exhibitors risk. Exhibits, Inc. is not responsible for damages to such materials or for concealed damages of materials arriving or departing in crates, cases, cartons or packages.

ALL SERVICES CONTINGENT ON STRIKES OR ANY CONDITIONS BEYOND OUR CONTROL.
All rates as quoted are based upon prevailing rates and are subject to change without notice.

MATERIALS NOT REMOVED FROM THE EXHIBIT AREA UPON CLOSE OF THE SHOW will be removed to a warehouse by the contractor. Items placed in warehouse will be at an additional charge to the exhibitor. After 30 days, items may be discarded.

ALL PAYMENTS FOR DRAYAGE AND MATERIAL HANDLING SERVICES MUST BE MADE IN ADVANCE.
If the exhibitor is uncertain of how to figure charges, please call. If weights are unknown a completed credit card form must be forwarded for drayage and material handling services.

EXHIBITS, INC. RESERVES THE RIGHT TO WITHHOLD THE PERFORMANCE OF ANY PART OF THIS SERVICE OR OTHER SERVICES IF PROPER ARRANGEMENTS FOR PAYMENT ARE NOT MADE PRIOR TO SHOW OPENING.

ADVANCE WAREHOUSE



2505 Glen Center Street Richmond, VA 23223 / 5770 Thurston Ave., Suite 106 Virginia Beach, VA 23455
(804) 788-4400 - Phone (804) 788-0186 - Fax www.Xhibitsinc.com

SHIP TO:

EXHIBITS, INC.
2505 GLEN CENTER ST.
RICHMOND, VA 23223

EXHIBITING COMPANY NAME:



SHOPPING / FOOD / FASHION
HEALTH / BEAUTY / FUN

BOOTH #:

MUST BE RECEIVED BETWEEN:

MONDAY, FEBRUARY 12, 2018 - TUESDAY, MARCH 13, 2018

Please make sure that each piece shipped contains a label for proper receiving & placement within your booth
Duplicates are acceptable, if needed

ADVANCE WAREHOUSE



2505 Glen Center Street Richmond, VA 23223 / 5770 Thurston Ave., Suite 106 Virginia Beach, VA 23455
(804) 788-4400 - Phone (804) 788-0186 - Fax www.Xhibitsinc.com

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DIRECT TO SHOW SITE



2505 Glen Center Street Richmond, VA 23223 / 5770 Thurston Ave., Suite 106 Virginia Beach, VA 23455
(804) 788-4400 - Phone (804) 788-0186 - Fax www.Xhibitsinc.com

SHIP TO:

EXHIBITS, INC.

RICHMOND RACEWAY COMPLEX
600 EAST LABURNUM AVE.
RICHMOND, VA 23222



SHOPPING / FOOD / FASHION
HEALTH / BEAUTY / FUN

EXHIBITING COMPANY NAME:

BOOTH #:

MUST BE RECEIVED ON:

WEDNESDAY, MARCH 14, 2018 - 3:00 PM - 7:00 PM

THURSDAY, MARCH 15, 2018 - 9:00 AM - 7:00 PM

Please make sure that each piece shipped contains a label for proper receiving & placement within your booth
Duplicates are acceptable, if needed

DIRECT TO SHOW SITE



2505 Glen Center Street Richmond, VA 23223 / 5770 Thurston Ave., Suite 106 Virginia Beach, VA 23455
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RICHMOND RACEWAY COMPLEX
600 EAST LABURNUM AVE.
RICHMOND, VA 23222



SHOPPING / FOOD / FASHION
HEALTH / BEAUTY / FUN

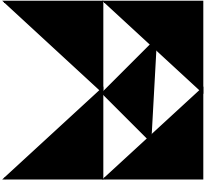
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Exhibits, Inc.

2505 Glen Center Street
Richmond, Virginia 23223
Phone (804) 788-4400
Fax (804) 788-0186



EXHIBIT LABOR ORDER FORM

ALL ORDERS MUST BE PAID FOR IN ADVANCE
PLEASE COMPLETE THE ENCLOSED PAYMENT POLICY
FORM AND RETURN WITH YOUR ORDER

XhibitsInc.com

All work will be done on straight time when possible. If workers are requested for the start of the day, it is most likely they can be picked up at the service desk at 8:00 A.M., if they are needed at other times, their pick-up time for their assignment will be approximate as it is difficult to estimate the exact time of completion of previous jobs. The provision of photos, blue prints, or instructions will greatly help reduce the amount of labor needed. Your supervision will also minimize your labor cost.

Straight time rate of \$60.00 per hour prevails from 8:00 AM to 4:30 PM, Monday through Friday; the rate for overtime is \$92.00 per hour and is in effect all other times including Saturdays, Sundays and holidays.

A service charge of 25% (\$50.00 minimum) will be applied to the above rates when exhibitor supervision is not present during installation and dismantling.

THERE IS A MINIMUM CHARGE OF 1 HOUR FOR ALL SERVICES. FRACTIONS OF HOURS WILL BE BILLED TO THE NEXT HALF HOUR.

NOTE: Supervision is required for all exhibit installation and dismantling. Please indicate on the form below if exhibitor will furnish supervision or if Exhibits, Inc. is to supply. If exhibit is to be erected and/or dismantled without exhibitor's supervision, Exhibits, Inc. cannot be responsible for resulting damage, loss, improper installation, improper packing, theft, or any other cause.

Exhibitor's supervisor must pick-up men at starting time and return to sign for labor at completion of job.

LABOR SERVICES - PLEASE ESTIMATE YOUR NEEDS - ONE HOUR MINIMUM							
DESCRIPTION	DATE	# OF MEN	TIME IN	TIME OUT	TOTAL HOURS	RATE	TOTAL
INSTALLATION LABOR							
DISMANTLING LABOR							
						SUB-TOTAL	
						SUPERVISION CHARGE	
						GRAND TOTAL	

Exhibitor will furnish supervision for Installation Dismantling
Exhibits, Inc. to furnish supervision for Installation Dismantling

Exhibitor supervisor: His/Her name is: _____ Telephone No. _____

NOTE: IF EXHIBITOR FAILS TO PICK UP LABOR AT TIME ORDERED, A ONE HOUR PER MAN NO SHOW CHARGE WILL BE APPLIED.

PLEASE RETURN ONE COPY TO EXHIBITS, INC. AND RETAIN A COPY FOR YOUR FILES.

Your Company _____ Telephone No. _____
Street Address _____ Fax No. _____
City _____ State _____ Zip _____ Email _____
Authorized By: _____ Signature _____
(Print Name)
Name of Event _____ Booth No. _____
SOUTHERN WOMEN'S SHOW
RICHMOND RACEWAY COMPLEX, RICHMOND, VA
MARCH 16-18, 2018