

THOUSAND ATTENDED



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Thank you for being a part of the 2014 Michigan International Women's Show. The 19th annual show attracted **thousands of guests** and provided you with the opportunity to meet, engage, connect and sell to this large audience. Media coverage generated **millions of impressions** across the community and highlighted the show, celebrity guests, special

events, exhibitors and sponsors.







SCENES FROM THE SHOW

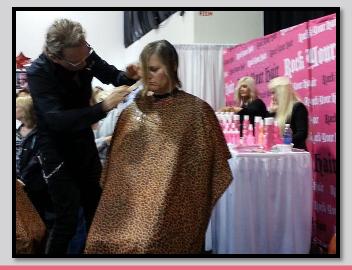










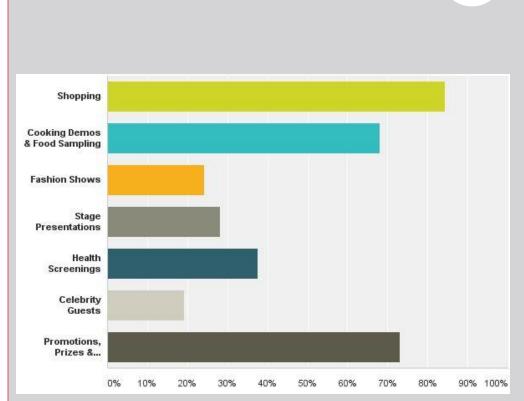




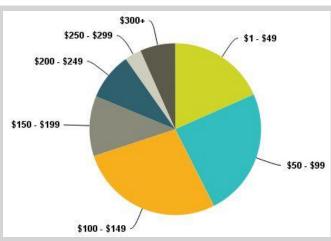
DELIVERING YOUR AUDIENCE



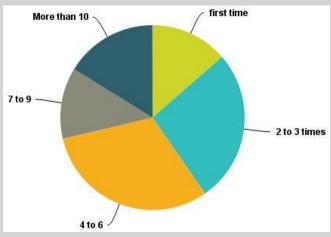




What brought you to the show?



How much did you spend at the show?



How many times have you attended the show?

MILLIONS OF IMPRESSIONS





The **Michigan International Women's Show** was promoted through an aggressive paid and promotional advertising campaign designed to spread the word, attract a qualified audience, promote your participation and generate leads. The campaign delivered outstanding live coverage and TV, radio, and print exposure, and onsite interaction with thousands of show guests.

	Impressions
Television Advertising	95,521
Radio Advertising	1,836,029
Print Advertising	6,619,616
Official Show Program	260,035
Specialty Publications	40,000
Public Relations	26,233,381
Official Show Website	124,858
Official Show Facebook Page	1,103,500
E-Newsletters	<u>42,005</u>
Total Impressions	26,354,945

TELEVISION ADVERTISING





Paid and promotional spots, on air promotions, online contests, live coverage, E-Newsletter campaigns, Facebook and Twitter were combined to reach millions of women and families and promote your name across the viewing market. Hundreds of television spots running on a variety of stations resulted in **95,521 media impressions**. Click here for link to TV coverage



39 Spots 42,081 Impressions



64 Spots 53,440 Impressions



25 Spots 57,000 Impressions

RADIO ADVERTISING





Paid and promotional spots, live liners, contests and interviews were designed to capture listeners' attention and drive traffic to the show. The range of stations ensured that listeners of many formats heard about the event and were invited to attend. The radio campaign resulted in **1,836,026 impressions**. Click here for link to Radio spot



175 Spots 398,782 Impressions



107 Spots 277,772 Impressions



102 Spots 304,025 Impressions



108 Spots 344,765 Impressions



178 Spots 510,682 Impressions

PRINT ADVERTISING



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Advertisements in *The Detroit News*, *The Detroit Free Press* and regional magazines heightened awareness for the show and sponsors. The ad campaign promoted show features, stage schedules, celebrity guests, sponsors and exhibitors to activate the interest of readers.

- ❖ 11 print ads in *The Detroit News* resulted in 2,585,385 impressions.
- ❖ 15 print ads in *The Detroit Free Press* resulted in 3,799,196 impressions.
- Official Show Program was distributed through The Detroit Free Press to 235,035 subscribers on Friday, April 28, 2014 with an additional 25,000 copies of the program distributed onsite.
- Ads in Singles Network promoted the show to a potential reach of 40,000 readers.

PRINT ADVERTISING













Giveaways, Goodies and More - OH My!?

PRINT TRADE



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To generate additional media exposure community newspapers and magazines across the state ran advertisements and listed the show in their calendar of events to promote the show to readers and advertisers.

Print Trade Value: \$7,500.00







PUBLIC RELATIONS



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Press releases, media alerts and personal outreach by the show's Public Relations team resulted in numerous articles about the show through a variety of publications and websites, and television interviews on multiple stations. Coverage highlighted sponsors, exhibitors, celebrity guests and special features. In total, press clippings, articles and TV interviews

and television interviews on multiple stations. Coverage highlighted sponsors, exhibitors, celebrity guests and special features. In total, press clippings, articles and TV interviews generated 26,233,381 impressions. Metro and State Oakland County OAKLAND PRESS **NEWS** Beauty, shopping, food and fun all at anr women's expo in Novi Michigan International Women Show strutting soon to Novi's atchmaker expounds on gold digg Suburban Collection Showplace Michigan International Women's **Oakland County Moms** HOME EVENTS OAKLAND COUNTY BUSINESSES REVIEWS HEALTH and exhibitors galore come together under one roof to teach, tempt taste buds and tackle Patti Stanger, better known as the Millionaire Matchmaker, brought her signature sense of humor and bluntness to the Michigan International Michigan International Women's Show - Novi Wellness expert Dr. Daniel Gordon nen's Show at the Suburban Collection Showcase Earlier this week. Stanger spoke to the Free Press about finding love in "Show Bucks," "money of that people can use to shop the si today's world, offering a handful of tips, which she called her "secret sauce." (Example: Men shouldn't glive the women they're dating the 4 The exporuns Saturday 10 a.m. to 8 p.m. and Sunday 11 a.m. to 6 p.m. Women's Show at Suburban Collection Showplace and Essencia, as well as three different stages featuring various presentations an dmission is \$10 for adults and \$5 for children age 6-12, ages 6-12, hose 5 and younger are free. For more information, call the show of Cs: cash, condos, credit cards or carats.) fashion and fun for mothers, daughters, sisters and girlfriends with shopping, cooking, fashion shows. Stanger - a third-generation matchmaker who works her magic makeovers and entertainment. This is the 19th annual Michigan International Women's Shov nairesolub123.com — also opined about everything from dating in Detroit to celebrity couplings, all delivered in her For datails call (800) 849-0249 she got ready for an interview for the

SOCIAL MEDIA OUTREACH



- 124,858 web impressions on the Official Show Website
- Weekly status updates to 4,421 Facebook fans
- Five E-Newsletters to a database of subscribers resulting in 42,005 impressions

Chevrolet, Buick, GMC and Cadillac invite you to take a spin

Chevrolet returns to the Michigan International Women's Show with the latest vehicles for today's busy families. Check out the Malibu then test drive the Chevy Impala or Tahoe on Friday or Saturday and discover your New Roads.

World's Most Beautiful, Quiet and Comfortable Sedan

and Regal GS.

Then get behind the wheel of the GMC Acadia. Good looks and style combined with versatility for all the family needs today.

Cadillac is Style Driven

And, don't miss the new Cadillac. If you love luxury and style, you'll love the lineup of Cadillacs at this year's show. Be sure to stop by the exhibit and sit in the Cadillac CTS, Motor Trend's 2014 Car of the Year. Then treat yourself with a ride in the ATS and SRX. Plus, for each test drive you'll be thanked with a \$10 Target Gift Card.

GM will have tote bag premiums when you register at their exhibit and reward you with a \$10 Target gift card for each Ride & Drive on Friday and Saturday. So take a spin. You'll be











Join us for Mother Daughter Day sponsored by the United Dairy Industry of Michigan on Sunday. Grab your mother or daughter and treat yourselves to a day of food, fashion, fun, and dairy! Be sure to reserve your spot in line early. The first 500 guests through the door will receive a free cooler bag compliments of the United Dairy Industry of Michigan. Visit their exhibit space to speak with registered dietitians and

UDIM

incorporate into your meal plan. Build stror Get your summer going with Turning Leaf Refresh wines. strong family bonds!

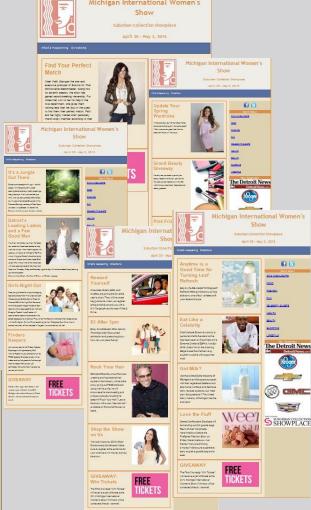


Stop by the Turning Leaf Refresh Wine exhibit and you'll

be able to try one of four varieties to fit your taste and











OFFSITE EXPOSURE





Money saving coupon and ticket offers drove attendance.

- Discount coupons were distributed through the Official Show Website
- Thousands of advance discount tickets were sold at 145 Kroger stores.
- Thousands of complimentary admission tickets were distributed to sponsors, exhibitors and local retailers

Hundreds of posters, table tents and register cards built awareness locally.

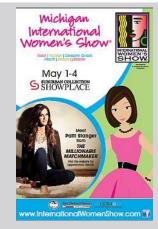
- Posters displayed at 145 Kroger stores and 3 Shoe Carnival
 Stores promoted the show and sponsors
- Local ambassadors distributed signage to local boutiques, restaurants, salons and coffee shops to generate exposure and buzz about the show



OFFSITE EXPOSURE













Tickets



Coupons

POWERFUL PARTNERSHIPS





Thank you to our sponsors. Outstanding sponsors and partners extended the reach of the show and created exciting and interactive features within the show.



















SPECIAL GUESTS





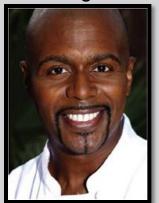
From Patti Stanger of Bravo's *Millionaire Matchmaker* to coupon experts, top chefs, style coaches and motivational speakers, the show offered a superior line-up of special guests. These celebrities attracted media attention plus inspired and entertained guests.



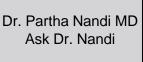
Michael O'Rourke Rock Your Hair



Patti Stanger
The Millionaire Matchmaker



Jerome Brown Personal Chef to the stars







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5-Hour Energy A Beauty Must A Charming Affair A Kitchen Must

A Spice Above

Abbott

Ace Jewelry

ACE Weight Loss Acts Wellness Center Adams Joyful Creations

ADT/Global Security Protection, Inc. Advocare, Independent Distributor

Airbrush Makeup Magic

Alex and Ani Alimtox LLC All Natural Dips Allure Medical Spa

Almondina Aloe Infusion

Alphabet Art by Ashley American Laser Skincare

AMH Chiropractic

Amy Salon Angie's List

AnnaBella's Closet Anuja Tolia Jewelry Appling's Gifts

Arabella

Arbonne International

Arrow Products dba Hip Klips

Ask Dr. Nandi

Atlas Home Improvement

Avon Westland Mall

Baltic Amber
Bath Fitter
Bath Planet
Baubles & Bags
Bavarian Inn

Beaches of Fort Myers & Sanibel

Beauty Butler Beijo Bags

Better Garden Tools Big Birdie Golf

Birch Run Premium Outlets

Blast Pain Centers Body Tune Plus BodyLight Centers Bonnie's Gift Shoppe Boston Clothing Company

Bowenwork-Taking Your Health to a New Dimension!

Boyne Mountain Vacation Packages

Bright Covers

Buckeye Chocolate Co. Bunker Hill Cheese Company

Butterflies 2 Go C&L Ward Bros.

Cadillac Area Visitors Bureau

Care House Oakland County

Catie Fashion USA Inc. Caution Cling, LLC CBS Radio WYCD

Chevrolet, Buick, GMC Cadillac Christopher & Banks/CJ Banks

City of Brighton

Clear Channel Media & Entertainment

Closets by Design Clothing Cove

Co-op Services Credit Union

Coldwater Country Comfort Dental Spa Connections Academy

Corry Enterprises - Aurora Lamps Corry Enterprises - Water Marbles

Costco Wholesale Country Cottons Creative Motivation

Crushed Health Smoothie Bar

Cutco Cutlery Cuttie Creations

DeBucks Corn Maze & Pumpkin Patch

Design Your Lobes
Designer Pet Mfg.
Designs by Alex Simkin
Detroit Newspapers

Detroit VA Healthcare System

Diane's Treasures



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Dichroic Glass by Laurie K Diet Center West Bloomfield

Dip'n Good Dips DNA Sales, LLC Dolly Frocks 2

DTE Home Energy Consultation Program

Dynamic Life Chiropractic

Dyson

Easy Living Products-Power Steam Pro

Eccentric Cat

Edward Jones Investments

Eileen & Marie

Elegance eT Cetera Elegant Accents. Inc.

Elite Cosmetics

En Masse Marketing Corp-Garlic Grater En Masse Marketing Corp-Powerbank

En Masse Marketing Corp-Flameless Candle

Erie Construction
Essential Body Wear

Estate Planning Legal Services

European Gifts Event Bliss

Everdry Waterproofing of SE Michigan

Everyday Gaiters Co. LLC

Experience Group Fitness & Sauna Club

Exquisite Collections, Inc. Eye Kandy Cosmetics

Eyeglass World

EZ Collectibles EZ Hang Chairs

Fantasia Designs

Fashion Accessory

Fifteen East Salon & Boutique

Fireside Coffee Co. First 2 Market Products

Follrod Sales

Forever N Fashion, LLC.

French Lick Resort Function of Fitness GaGa's Gourmet Galaxy Watch Corp.

Gaucho Brazilian Steakhouse

Georgia Glitz

Get Personal Designer Jewelry

Gift Market, Inc Gift of Life Michigan Giftworksplus

GL' Amour

Glitz Galore-N-More Gourmet Blends. OH

Grapes & Olives On Tap, LLC

Great Lakes Bay Reg. Convention & Visitors Bureau

Greater Lansing Convention & Visitors Bureau

Guardian Angel Animal Rescue

H2O ID

Hair Solutions Hansons Happy Feet Hawaiian Moon

Health Alliance Plan of Michigan

HealthQuest

Healthy Weight Loss Heart and Vein Center

Heart Peeler Heavenly Dips Herbal Sereni Tea Heritage Makers

Home Depot 134, 136, 138 HomeZone Improvements

Humana

I Love Scarves Ideal Image

Ideal Product USA, Inc.

In a Pikle

IN.PURSEinators Traveling Boutique Inflammatory Breast Cancer Found.

Innovative Concepts

Inspiration Uncorked Art Parties

Isagenix

It Works! Global J.T. & Associates JAM Sales-Bravage

JAM Sales-Stove Top Grill

JC Unlimited JD Salsa

Jenna Kator Collection



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Jewel Craft

Jewell

Jewel Ninjas

Jewelry Sky Diamond LLC

JewelScent

John Casablancas Modeling & Career Ctr.

Jordan's Pure Michigan Honey

Ki & Julz Fashions, etc.

Kings Creek - Williamsburg

Kitchen Craft Kitcheneez

Know Your Health Now

Kozy Collar Kroger

LAGA Handbags & Accessories

Lake Erie Shores & Islands

Lake Michigan's Best /Holland Area CVB

Laser Mark-It

Lashes and Cosmetics

Leaffilter Lemon - Aid LemonHead

Lifestyle Marketplace, LLC

Light your Life Lil Sweety Feeders

Lilla Rose

Live Smart Bar

London Specialties Co.

Long Tall Sally

Look Good Now

Lou's Old Fashioned/Dave's Coffee Cakes

Luxury Med Spa

LVMH

Mackinac Island Tourism Bureau

Macy's Oakland Mall-Aramis & Designer

Fragrances

Macy's Oakland Mall Beaute Prestige

International

Macy's Oakland Mall-Coty Prestige

Macy's Oakland Mall-DIOR Macy's Oakland Mall-L'Oreal Macy's Oakland Mall-Lancome Macy's Oakland Mall-StriVectin

Macy's Exclusive Fashion Forward T's

Madison Boutique

Magique4/Permanent Makeup

Magnetic Connections

Majic Window
Makeup Eraser
Margaret Taylor, Ltd.
Martha's Beaded Jewelry
Mary Kay Cosmetics
Marygrove Awning

MATTY

Meadow Brook Theatre Medical Weight Loss Clinic Melanie's Salsa & Preserves

Melissa's Fancy Feet

Merrill Lynch

Metro Vein Centers

MetroPCS

MI Oils-dōTERRA Essential Oils

Miche Bag of Michigan

Michigan Association of Chiropractors

Michigan Greyhound Connection/REGAP

Michigan Hearing Michigan Lottery Michigan Mystix

Michigan Vein Care Specialists

Micro Steamer

Middlebelt Dermatology Center & Skin Logics

Mighty Cold Towel

Miller Vein Minute Rice

Miracle Kitchen Products Miss Michigan United States

MMP Travel

Modern Wellness Solutions

Montero Native Art

Moonlight Diva Emporium

Morgan Stanley Financial Advisors
Moslem Shriners Lancer Unit 651

Mosquito One Ms Margo

Munising Visitors Bureau Muscott Custom Designs

My Pillow



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NAG Enterprises

Naturally Yours

Nebstar Nerium

Neurocore New York Life

Night Light Designs

Nirvana Tea Nuaz Jewelrv

Nulmage MedSpa

NYR Organic/BioMat Odawa Casino Resort

Origami Owl

Paddling Michigan

Pain Free Products, LLC

Pennsylvania's Laurel Highlands

Perfectly Posh

Pharmacy Solutions Pink Pin Lady LLC

Pink Ribbon Shades

Pockos America Inc.

Pockos, T/A Shabby Chic

Pony-O

Premiere Travel

Prestige Products/Enchanted Eyes Prestige Products Direct/Migi Nail Art

Pretty Brows and Spa Pretty Things Boutique

Profashion Inc.

Prudential

Pure Romance

Puro Medicine

Queens of Merch

R & R Marketing

Refresh Wines

Renewal by Michigan

ResQ Organics

Retrofoam of Michigan, Inc.

Ribbon Fair, Inc.

Right Way Home Services

River Expeditions Rock Your Hair

Rodan + Fields Dermatologists Rose Fashion Accessories, Inc.

S 3S Jewelry

Salena's Accessory Showcase

Salt Soothers Sam's Club

Samba African Arts

Sapphire Soul and Your Soul Fuel Sault Convention & Visitors Bureau

Scentsy Fragrance Schoolcraft College Shan Feng He

Sharon Lee Jewelry Design ShelfGenie of Oakland Macomb

Shoe Carnival Simona Calla Simply Christine's

Simply Eight

Singles Network Magazine

Sit Means Sit Sleep Number

Smile for Humanity

So You Jewelry

Soak

South Bend Chocolate Company

South Hill Designs

St. Ignace Visitors Bureau

Star Fashion Star Max

Star Quality Esthetics Stefana Boutique

Stella & Dot

Steve Rodgers' Dr. Energy Saver

Stonebridge Kitchen & Bath

Straight For You Streak Free MI. Stunt Copters Styles Extended Surprise Parties Sweet Nectar

Synergy

Tanger Outlet Center Tantrum Boutique

TEI Spa Tera's Whey





That's Perfect

The Golden Touch

The Good Feet Company

The Great Bread Company

The Hantz Group

The Inner Edge

The Pampered Chef

The Sherwin-Williams Company

The Shoe Guys, LLC

The Tower Garden

Therapeutic Innovations

Thierry Mugler Parfums

ThinkTank Products

Thirty-One Gifts

Transformation Health

Travel Ad Service

Traveling Christian Science

Tres Chic Events

Tri-County Foster Coalition

Tullymore Resorts

Twila's Boutique

Two Psychic Chicks

U of M Vein Centers

U.S. Park on Middlebelt

Unique Collections

Unique Designs by Wanda

Unique Product Sales

United Dairy Industry of Michigan

USA Roller Sports National Competition

Vaportini

Velata

Vicki's Country Creations

Visit St. Petersburg / Clearwater

Vitamist Spray Vitamins

VPH Pharmacy

Waldenwoods Resort

Warriorteams.com

Watkins Quality Products

Weight Loss On Fire

West Michigan Tourist Association

Western & Southern Life

White Sands Boutique

Widowsweb

Wild Rose Spa - Youngevity Mineral Makeup

Wisconsin Cheese & Sausage Co.

Worldtrendz LLC

Wow - JF 23 LLC / Pain Relief

Xango

Xtreme Whitening LLC

Young Living Essential Oils

Younique

Your Inspiration at Home

Zipfizz Corportation

JOIN US IN 2015





The quality of the show depends on the quality of our exhibitors. Thank you for helping us to create a wonderful event for show guests.

Next year's show is scheduled for April 30th – May 3, 2015 Suburban Collection Showplace.

Mark your calendar now!

For more information:

Beth Anderson

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Sara Cochran

Assistant Show Manager scochran@southernshows.com

Click here to apply for the 2015 Michigan International Women's Show.